



## DDSN Executive Memo

**TO: EXECUTIVE DIRECTORS, DSN BOARDS  
CEOS, CONTRACTED SERVICE PROVIDERS  
CASE MANAGEMENT SUPERVISORS  
FINANCIAL MANAGERS**

**FROM: SUSAN KREH BECK, ED.S., LPES, NCSP** *SKB*

**DATE: MAY 14, 2019**

**RE: Market Rate Case Management Issue – April 2019 Billing Report**

Attached are the following reports: April 2019 Billing Efficiency Report; Sensitivity Analysis of Case Management Market Rate Risk; and "Analysis of High and Low Billing Rates from June 2018 to April 2019."

The April 2019 Billing Efficiency Report average provider market rate revenue was 63.8% of the current monthly capitated band payment. Below is a chart of each month's average provider market rate revenue compared to the current monthly capitated band payment since the beginning of tracking this issue.

Month	Average Provider Market Rate Revenue	Estimated Revenue/Consumer	Estimated Revenue/Reduction/Consumer
April 2019	63.8%	\$89	\$50
March 2019	60.0%	\$83	\$56
February 2019	50.4%	\$70	\$69
January 2019	51.5%	\$72	\$67
December	38.4%	\$53	\$86
November	42.4%	\$59	\$80
October	52.1%	\$72	\$67
September	45.4%	\$63	\$76
August	52.8%	\$73	\$66
July	47.6%	\$66	\$73
June	43.1%	\$60	\$79
May	39.9%	\$55	\$84
April*	--	--	--
March (Month Prior to Change)	31.5%	\$44	\$95
			*Month of Change (not measured)

If you have misplaced your previously supplied unique provider number to interpret the attached charts, please send email to Sandra Delaney ([sdelaney@ddsn.sc.gov](mailto:sdelaney@ddsn.sc.gov)) who can provide you with your unique number.

If you have questions about the above data or the CM Report Guide, please contact Ben Orner at [borner@ddsn.sc.gov](mailto:borner@ddsn.sc.gov) or (803) 898-3520.